CHFA APPROVED HOMEOWNERSHIP TRAINING CLASS

Offered to you by Boulder County

2 SOME DETAILS BEFORE WE GET STARTED...

Our Sign In Sheet

CHFA approved program/CHFA sign-in sheet

Book – electronic version emailed

Evaluations/Certificate and ID's

Calculators

Handouts, pens and other goodies

3 SOME DETAILS BEFORE WE GET STARTED...

Questions encouraged!

Restrooms

Quiet cell phones/electronics

Professionals in the industry and today's presenters

KNOWLEDGE + ACTION = POWER

Become an educated consumer

 Understand more to stress less!

Create your TEAM!

• Stay in the Driver's Seat



KNOWLEDGE + ACTION = POWER

Access to Special Programs

- First time homebuyer loans
- Local affordable purchase/down payment programs

Local Support

- Boulder County Personal Finance Program – free individual financial and homebuyer coaching
- www.bouldercountypfp.org





First-time home buyer noun



Individuals who have had no ownership in a principal residence during the 3-year period ending on the date of purchase of the property.

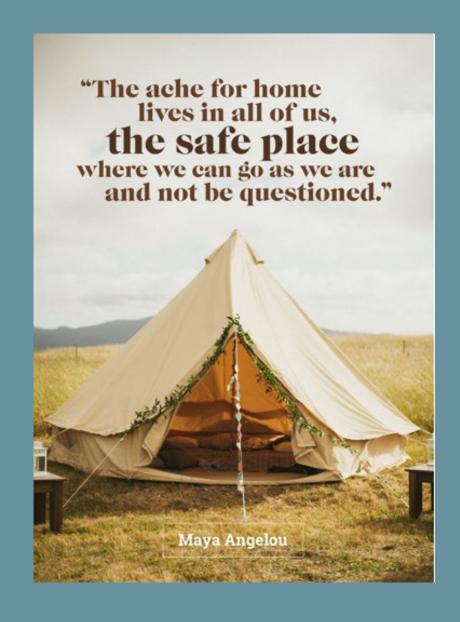


STEPS IN THE HOME BUYING PROCESS

Ask	Is buying a home right for you?	
Educate	Educate yourself.	
Determine	Determine what you can afford.	
Prepare	Prepare financially –Budget and review your credit	
Research	Research lender and loan programs; get pre-approved for a loan.	
Select	Select a real estate broker	
Find	Find the home that works for you and make an offer.	

STEPS IN THE HOME BUYING PROCESS

Contact	Contact loan officer with property info, discuss rate lock options	
Get	Get a home inspection	
Home	Home appraisal	
Shop	Shop for homeowner's insurance	
Close	Close on your loan and property	
Move	Move into your home	
Learn	Learn about post-purchase practices for successful homeownership	



Renting vs Owning







THE MORTGAGE PAYMENT

See page 9 in book





Your income...

Major factor in determining amount of loan

Gross vs. net

Lenders use
_____ to
calculate your
loan

What is my Gross Monthly Income?

- Determine monthly pay
- Add up all sources of income:
 - Base salary
 - Part time job
 - Child support
 - Social security/retirement
- Partner's pay (if applicable)



How are you paid?		
Hourly: \$	_per hour xhours per week x 52 weeks /12 months =pe	er month
Weekly: \$	_per paycheck x 52 weeks / 12 months =per month	
Every other week: \$_	per paycheck x 26 weeks / 12 months = per month	
Twice-per-month: \$_	per paycheck x 2 times per month =per month	
Monthly: \$		
Do you have other so	ources of income?	
	g the home with you? monthly income = \$	

Adding it up...

Add up your monthly gross income, other sources of income (if applicable) and your co-borrower's income (if applicable).

Enter Monthly Gross Income Line I

CALCULATE TWO RATIOS

Housing Ratio

- The maximum amount of gross monthly income that a lender can allow you to use towards your housing cost
 - FHA = 31%
 - Conventional = 26%

Debt to Income Ratio

- The maximum amount of your gross monthly income that a lender can allow you to use towards monthly housing costs PLUS monthly debt payments
 - FHA = 43%
 - Conventional = 36%

HOUSING RATIO Maximum % of your gross monthly income that can be used for a monthly mortgage payment

What is my Housing Ratio?

Use total gross monthly income

Percentage (%) based on type of loan

FHA loans (government) 31%

Calculating Housing Ratio example

Gross Income: \$6000

FHA ratio = 31%

 $$6000 \times .31 = 1860

DEBTTO INCOME RATIO

Maximum % of your gross monthly income that can be used for the monthly mortgage payment PLUS all other debts. If you have no debt, this does not apply

Installment loans

Credit card loans

WHAT IS CONSIDERED DEBT?

22

Student loans *

Auto loans

CALCULATE MONTHLY DEBT

Use minimum required monthly payment

If your debt will be paid off in less than 10 months, generally not considered

Student loan debt payments may be looked at differently based on loan type

If you pay off your credit card each month in full, you will not count that

What is my Debt-to-Income Ratio?

Use total gross monthly income

Percentage (%) based on type of loan

FHA loans (government) 43%

Calculate Debt-to-Income Ratio example

Gross Income \$6000

FHA 43% and monthly Debt \$400 vs \$800

Step I: $$6000 \times .43 = 2580

Step 2: \$2580 - \$400 = \$2180

Step 2: \$2580 - \$800 = \$1780



Use whichever payment is **LESS** between your Housing Ratio and



Maximum mortgage payment can never exceed Housing Ratio (even if debt-to-income ratio is higher minus monthly debt)



Housing Ratio \$1860

Debt to Income Ratio \$2180

What is my MAXIMUM MAXIMUM monthly mortgage payment?

SO HOW MUCH CAN I BORROW?

80%

Calculate the P&I part of your payment

Maximum monthly payment x 80%

 $$1860 \times .80 = 1488

Interest Rate*	15 Year Term	30 Year Term
4.50%	7.64	5.06
4.75%	7.77	5.21
5.00%	7.90	5.36
5.25%	8.03	5.52
5.50%	8.18	5.68
5.75%	8.31	5.84
6.00%	8.44	6.00
6.25%	8.58	6.16
6.50%	8.72	6.33
6.75%	8.85	6.49
7.00%	8.99	6.66
7.25%	9.13	6.83
7.50%	9.28	7.00

Calculating Full Loan Amount

80% P&I divided by the mortgage factor

\$1488/6.49 = 229.276

 $229.276 \times 1000 = $229,276$

We are looking at a 30 year term at 6.75%

What to do with this information?

- If I can borrow approximately \$229,000 then I can figure out the price range of homes that I can be looking at
- If I have down payment funds, this can increase the amount of home I can purchase OR reduce the amount of loan I need
- \$229,000 (loan) + \$10,000 (down payment) = up to \$239,000 purchase price
- \$229,000 (loan) + \$10,000 (your down payment funds) + Down Payment assistance
- If you want to borrow less, keep your purchase price around that maximum mortgage amount and use your down payment funds and any DPA program funds to help reduce the mortgage/borrowed amount

31 WRAP-UP AND BREAK TIME

Review your own Advantages vs Disadvantages

Learn how much you may be able to borrow

Next up – Budget and Credit!

